



Savings Solutions

Tata AIA Life Insurance

## POS Smart Income Plus

A Non-Linked, Non-Participating, Life Insurance Plan



# Tata AIA Life Insurance POS Smart Income Plus

## A Non-Linked, Non-Participating, Life Insurance Plan

We, at Tata AIA Life, believe in protecting your dreams at various stages of life without compromising on your basic needs through financial resources. You do not have to think twice to live your dreams as they now come with guaranteed payouts.

We present to you, Tata AIA Life Insurance POS Smart Income Plus, a limited pay income plan that meets tomorrow's requirements along with protecting your loved ones and dreams as it ensures you of guaranteed returns for the Premium Paid.

This plan helps you fulfill your medium to long term goals such as Child's Education/ Marriage / Business Start-up and Retirement planning. It also relieves you from the burden of any uncertainty happening.

## Key benefits

- Flexibility to choose between Regular Income Benefit or Endowment Benefit options
- Receive Guaranteed Payout of 120% of the one Annualised Premium under Regular Income Benefit Option
- Pay for 7 years, get life cover for 15 years
- Higher benefit for female lives between age of 11 to 50 years
- No medical examination of the life insured is required under the Plan
- You may be eligible for Tax benefits as per Section 80C and 10(10D) of the Income Tax Act, 1961.

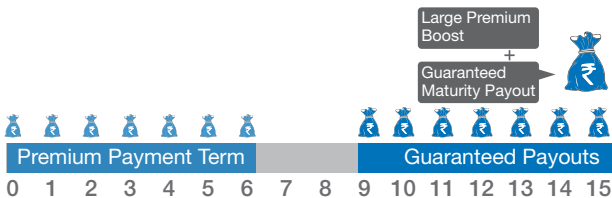
## How Does the Plan Work?

Aditya, aged 35 years is a software engineer who has recently joined an IT firm. He is planning to buy a limited pay life insurance plan. To fulfill his needs, he opts for Tata AIA Life Insurance POS Smart Income Plus for a Policy Term of 15 years and Premium Payment Term of 7 years and:

### Opts for Option I – Regular Income Benefit

- Pays an Annualised Premium of ₹ 50,000\* p.a., assuming that he is in good health
- Receives Guaranteed Payouts for 7 years commencing from the end of 9th policy year
- Gets Guaranteed Maturity Payout along with last Guaranteed Payout

**Scenario 1:** Aditya gets guaranteed Payouts commencing from the end of 9th policy year as mentioned below:



End of Policy Year	Guaranteed Payouts	Benefit Amount (₹)
9	120% of one Annualised Premium	60,000
10	120% of one Annualised Premium	60,000
11	120% of one Annualised Premium	60,000
12	120% of one Annualised Premium	60,000
13	120% of one Annualised Premium	60,000
14	120% of one Annualised Premium	60,000
15	120% of one Annualised Premium	60,000
Benefit	Benefit %	Benefit Amount (₹)
Guaranteed Maturity Payout (as a % of one Annualised Premium)	145% of one Annualised Premium	72,500
Large Premium Boost (as a % of Guaranteed Maturity Payout)	5%	3,625
<b>Total Benefit Amount (₹)</b>		<b>4,96,125</b>

\*Premiums are excluding applicable taxes, cesses and levies

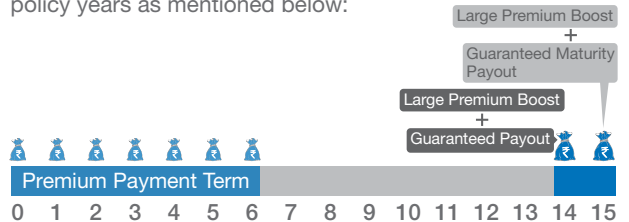
**Scenario 2:** In case of unfortunate demise of Aditya in the 3rd policy year, a lump sum Death Benefit is paid as below. The policy will terminate upon the death of the insured and no other benefit under the policy shall be payable.

Death Benefits	Benefit Amount (₹)
Sum Assured on Death	₹ 5,50,000/-

### Opts for Option II – Endowment Benefit

- Pays an Annualised Premium of ₹ 50,000\* p.a., assuming that he is in good health
- Receives Guaranteed Annual Payout at the end of 14th policy year
- Gets Guaranteed Maturity Payout at the end of 15th policy year

**Scenario 1:** Aditya gets guaranteed benefits in the last two policy years as mentioned below:



End of Policy Year	Benefits	Factor	Benefit Amount (₹)	Total Amount (₹)
14	Guaranteed Payout (as a multiple of the one Annualised Premium)	5.53	2,76,500	2,76,500
	Large Premium Boost (as a % of Guaranteed Payout)	Nil	0	
15	Guaranteed Maturity Payout (Equal to Guaranteed Payout)	5.53	2,76,500	2,76,500
	Large Premium Boost (as a % of Guaranteed Payout)	Nil	0	
<b>Total Benefit</b>				<b>5,53,000</b>

**Scenario 2:** In case of unfortunate demise of Aditya in the 3rd policy year, a lump sum Death Benefit is paid as below. The policy will terminate upon the death of the insured and no other benefit under the policy shall be payable:

Death Benefits	Benefit Amount (₹)
Sum Assured on Death	₹ 5,50,000/-

\*Premiums are excluding applicable taxes, cesses and levies.

## Eligibility Criteria at a Glance

Plan Options		
Option I: Regular Income Benefit • Option II: Endowment Benefit The options can be chosen at the inception of the Policy		
Plan Parameters	Minimum	Maximum
Age at Entry (years)**	3	50
Age at Maturity (years)**	18	65
Policy Term (PT) (years)	15	
Premium Payment Term (PPT) (years)	7	
Basic Sum Assured	11 times the Annualised Premium	
Premium (Rs.) (Premium in multiples of 1,000)	For Option I: 18,000 For Option II: 36,000	90,000 for both options
Premium Payment Mode	Annual/ Half-yearly / Quarterly/ Monthly	

\*\*All reference to age is as on last birthday.

## Key benefits in details

### Survival Benefits:

#### Option I: Regular Income Benefit

##### Guaranteed Payouts (GP)

Provided the Policy is in-force and all due premiums have been paid, Guaranteed Payout (GP) of 120% of the one Annualised Premium (AP) shall be payable annually. The Income shall commence from the end of Policy year 9 and shall continue to

be paid till maturity or the death of the Life Assured, whichever is earlier.

#### Option II: Endowment Benefit

Provided the Policy is in-force and all due premiums have been paid, a Guaranteed Payout (GP) determined as a multiple of the one Annualised Premium will be paid at the end of policy year preceding the year of Maturity.

The GP factors vary by the chosen age and gender as mentioned in the table below:

Guaranteed Payout as multiple of one Annualised Premium		
Age# Band	Male	Female
3 to 10	5.57	5.52
11 to 15	5.58	5.59
16 to 20	5.57	5.57
21 to 25	5.56	5.56
26 to 30	5.55	5.55
31 to 35	5.53	5.54
36 to 40	5.49	5.51
41 to 45	5.41	5.46
46 to 50	5.26	5.36

\*Entry Age on last birthday

### Maturity Benefit:

#### Option I: Regular Income Benefit

Provided the Policy is in-force and all due premiums have been paid, an amount equal to the Guaranteed Maturity Payout (GMP) will be paid as a lump sum at Maturity. The last instalment of GP will be paid along with the above mentioned Maturity Benefit. The GMP will be equal to GMP factor multiplied by one Annualised Premium. The GMP factors will vary as per the age at entry and gender selected as mentioned in the table below:

Guaranteed Maturity Payout as % of one Annualised Premium		
Age# Band	Male	Female
3 to 10	161%	143%
11 to 15	162%	164%
16 to 20	158%	160%
21 to 25	155%	156%
26 to 30	153%	155%
31 to 35	145%	150%
36 to 40	130%	140%
41 to 45	103%	121%
46 to 50	46%	74%

\*Entry age on last birthday

#### Option II: Endowment Benefit

Provided the Policy is in-force and all due premiums have been paid, the Guaranteed Sum Assured on Maturity which is equal

to the Guaranteed Maturity Payout (GMP) will be paid at Maturity. The amount of benefit shall be equal to the Guaranteed Payout paid under Option II.

### Large Premium Boost:

An additional benefit will be payable on payment of higher premium. The Large Premium Boost will be applicable as mentioned in the table below and payable along with GMP or GP

Option I: Regular Income Benefit	
One Annualised Premium	Large Premium Boost (as a % of GMP*)
18,000 to 49,999	0%
50,000 and above	5%

Option II: Endowment Benefit	
One Annualised Premium	Large Premium Boost (as a % of GP*)
36,000 to 74,999	0%
75,000 and above	1%

\*The Large Premium Boost is applicable to GMP only under Option I, and applicable to GMP & GP both under Option II.

### Death Benefit:

#### For Option I & Option II:

On death of the Life Assured during the policy term, provided the policy is in-force as on the date of death; Sum Assured on Death shall be payable irrespective of the Survival Benefits already paid.

**“Sum Assured on Death” shall be the highest of the following:**

- 11 times the Annualised Premium
- 105% of all the Premiums Paid, as on the date of death
- Guaranteed Sum Assured on Maturity; and
- Absolute amount assured to be paid on death

^excluding the underwriting extra premiums and modal loading, if any.

Where,

“Guaranteed Sum Assured on Maturity” shall be the 'Guaranteed Maturity Payout (GMP)' for Option II and 'Guaranteed Maturity Payout (GMP)' plus final Guaranteed Payout (GP) in case of Option I.

“Annualised Premium” shall be the premium paid in a year, excluding loading for modal Premiums, if any.” Applicable taxes, cesses and levies levied by the government from time to time, if any, shall be collected separately over and above the policy premiums.

“Absolute amount assured to be paid on death” is the Basic Sum Assured.

"Basic Sum Assured" is equal to 11 times the Annualised Premium.

“Total Premiums Paid" refers to an amount equal to the total Annualised Premiums paid during the Premium Payment Term of the policy.

"Reduced Paid-up (RPU) Factor" shall be equal to the total number of Premiums paid divided by the total number of Premiums Payable during the entire Premium Payment Term.

The policy will terminate upon the death of the Insured and no other benefit under the policy shall be payable.

Maximum Sum Assured on Death in this plan shall be ₹ 10,00,000

## Additional Benefits and Features

### Flexible premium payment modes:

You have an option to pay the premiums either Annually, Half-yearly, Quarterly and Monthly modes.

Loading on premiums will be applicable as mentioned in the table below:

Mode	Modal Loading
Annual	0%
Half - Yearly	2%
Quarterly	4%
Monthly	6%

### Grace Period:

A Grace Period of fifteen (15) days for monthly mode and thirty (30) days for all other modes, from the due date will be allowed for payment of each subsequent premium. If any death claim occurs during the grace period, any due premium (without interest) of the policy for the policy year, in which the event has occurred will be deducted from the death claim payout.

### Non forfeiture provisions:

#### • Lapse

When all the premiums for at least two (2) Policy years are not paid, including within the Grace Period, the policy shall lapse from the due date of first unpaid premium and no benefits will be payable.

However, if full premiums for at least two (2) Policy years have been paid and the subsequent premium remains unpaid within the Grace Period, the Policy will be converted into a Reduced Paid-up Policy by default.

#### • Surrender Benefit (For both Option I & Option II):

The Policy can be surrendered any time during the term of the Policy, provided total premiums of at least two (2) years have been paid.

The Surrender Value payable is higher of Guaranteed Surrender Value or Special Surrender Value.

##### i. Guaranteed Surrender Value (GSV)

Guaranteed Surrender Value = (Total Premiums Paid x GSV factor) - Survival Benefit paid, if any

##### ii. Special Surrender Value (SSV)

Special Surrender Value = Special Surrender Value Factor x [(No of Premiums paid) / (No of Premiums Payable during the entire policy term) x (Survival + Maturity Benefits) – Survival Benefit paid, if any]

The company has the right to review the basis for calculating

these factors from time to time based on the experience and will be subject to prior approval of IRDA of India.

For Guaranteed Surrender Value Factors and Special Surrender Value Factors, please refer to the policy contract.

#### • **Reduced Paid-Up**

Where the Policy has acquired the Surrender Benefit and the subsequent premiums remain unpaid, the Policy will be converted into a Reduced Paid-Up Policy.

In case of Reduced Paid-Up Policies, the benefit shall be payable as under:

i. **Death Benefit for both Option I & Option II:** On death of the life assured during the policy term,

Sum Assured on death x (No of premiums paid)/ (No of premiums payable, during the entire policy term)

This total amount payable shall be subject to a minimum of 105% of all the Premiums Paid (excluding modal loading, if any) as on the date of death.

ii. **Survival Benefit:** The reduced Survival Benefits shall continue to be payable as mentioned below:

##### **Option I:**

Guaranteed Payouts x (Number of Premiums Paid/ Number of Premiums Payable during the entire policy term).

The reduced Guaranteed Payouts shall commence from the end of Policy year 9 and shall be payable till maturity as per table provided under Survival Benefit 'Option I'.

##### **Option II:**

Guaranteed Payout x (Number of Premiums Paid/ Number of Premiums Payable during the entire policy term).

The reduced Guaranteed Payout will be paid at the end of policy year preceding the year of Maturity, as as per table provided under Survival Benefit 'Option II'.

iii. **Maturity Benefit:**

##### **Option I:**

Guaranteed Maturity Payout x (Number of Premiums Paid/ Number of Premiums Payable during the entire policy term)

The reduced Guaranteed Maturity Payout will be paid as a lump sum at Maturity. The last instalment of reduced Guaranteed Payout will be paid along with the above mentioned Maturity Benefit as per table provided under Maturity Benefit 'Option I'.

##### **Option II:**

Guaranteed Maturity Payout x (Number of Premiums Paid/ Number of Premiums Payable during the entire policy term)

The reduced Guaranteed Maturity Payout will be paid at Maturity.

However, from the due date of First Unpaid Premium, but not later than 2 years from the due date of First Unpaid Premium; the policy can be revived by payment of full arrears of premiums together with interest.

#### • **Revival**

If a premium is in default beyond the Grace Period and subject to the Policy not having been surrendered, it may be revived,

within two years after the due date of first unpaid premium and before the date of maturity as per the Board approved underwriting policy, subject to: (i) Policyholder's written application for revival; (ii) production of Insured's current health certificate and other evidence of insurability, satisfactory to the insurance company; and (iii) payment of all overdue premiums with interest.

Revival shall be as per the Board approved underwriting policy.

The applicable interest rate for revival is determined using the SBI domestic term deposit rate for '1 year to less than 2 years', plus 2%. The current SBI rate of interest is 6.40% compounding annually and hence the revival rate of interest is 8.40%. Any alteration in the formula will be subject to prior approval of IRDA of India.

## **Terms and Conditions**

### **Free Look Period**

You have a free look period of 15 days from the date of receipt of the policy document and period of 30 days in case of Policy obtained electronic or distance mode, to review the terms and conditions of the Policy and if You disagree to any of those terms or conditions, You have the option to return the Policy to the Us for cancellation, stating the reasons for Your objection, and be entitled to a refund of the Premium paid subject only to a deduction of a proportionate risk premium for the period of cover and stamp duty cost along with applicable taxes, cesses and levies.

### **Change in Basic Sum Assured**

Any change in the Basic Sum Assured is not allowed post inception of the policy.

### **Policy Loan**

Policy Loan is available in Tata AIA Life Insurance POS Smart Income Plus provided that the policy acquires Surrender Value, you may apply for a Policy Loan for such an amount within the extent of 80% of Surrender Value.

Interest rate applicable to policy loan will be equal to the prevailing SBI (State Bank of India) domestic term deposit interest rate for tenure '1 year to less than 2 years' + 2%. This formula will be reviewed annually and only altered subject to prior approval of IRDA of India. The interest rate, compounded annually, applicable as on 1st April 2018, is 8.40% p.a. [i.e. SBI interest rate of 6.40% (which rate may be revised from time to time) + 2%] and applicable taxes, cesses and levies.

### **Exclusion**

In case of death due to suicide within 12 months:

- from the date of inception of the policy, the nominee or beneficiary of the policyholder shall be entitled to at least 80% of the premiums paid, provided the policy is in force or
- from the date of revival of the policy the nominee or beneficiary of the policyholder shall be entitled to an amount which is higher of 80% of the premiums paid till the date of death or the surrender value/policy account value as available on the date of death.

## Tax Benefits

Premiums paid under this plan may be eligible for tax benefits under Section 80C of the Income Tax Act, 1961 and are subject to modifications made thereto from time to time. Moreover, life insurance proceeds enjoy tax benefits as per Section 10(10D) of the said Act.

Income Tax benefits would be available as per the prevailing income tax laws, subject to fulfillment of conditions stipulated therein. Tata AIA Life Insurance Company Ltd. does not assume responsibility on tax implication mentioned anywhere in this document. Please consult your own tax consultant to know the tax benefits available to you.

## Assignment

Assignment allowed as per Section 38 of the Insurance Act 1938 as amended from time to time.

## Nomination

Nomination allowed as per provisions of Section 39 of the Insurance Act 1938 as amended from time to time.

## Policy on the life of a Minor

Where Life Insured is a minor, the Policy shall automatically vest unto the Life Insured on his attaining majority.

## Advance Premium

Collection of advance premium shall be allowed, only if the premium is collected within the same Financial Year. However, where the premium due in one financial year is being collected in advance in earlier financial year, the Company may collect the same for a maximum period of three months in advance of the due date of the premium. The premium so collected in advance shall only be adjusted on the due date of the premium.

## Prohibition of Rebates - Section 41 - of the Insurance Act, 1938, as amended from time to time

1. No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take out or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the

premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer.

2. Any person making default in complying with the provisions of this section shall be liable for a penalty which may extend to ten lakh rupees.

## About Tata AIA Life

Tata AIA Life Insurance Company Limited (Tata AIA Life) is a joint venture company, formed by Tata Sons Ltd. and AIA Group Ltd (AIA). Tata AIA Life combines Tata's pre-eminent leadership position in India and AIA's presence as the largest, independent listed pan-Asia life insurance group in the world spanning 18 markets in Asia Pacific. Tata Sons holds a majority stake (51 per cent) in the company and AIA holds 49 per cent through an AIA International Limited. Tata AIA Life Insurance Company Limited was licensed to operate in India on February 12, 2001 and started operations on April 1, 2001.

## DISCLAIMERS:

- The brochure is not a Contract of Insurance. The precise terms and conditions of this plan are specified in the policy contract available on Tata AIA Life website.
- Buying a Life Insurance policy is a long-term commitment. An early termination of the policy usually involves high costs and the Surrender Value payable may be less than the all the Premiums Paid.
- This product is underwritten by Tata AIA Life Insurance Company Ltd. This plan is not a guaranteed issuance plan and it will be subject to Company's underwriting and acceptance.
- Insurance cover is available under this product.

**BEWARE OF SPURIOUS/  
FRAUD PHONE CALLS!**

IRDAI is not involved in activities like selling insurance policies, announcing bonus or investment of premiums. Public receiving such phone calls are requested to lodge a police complaint.



**Tata AIA Life Insurance Company Limited** (IRDAI Regn. No.110) CIN: U66010MH2000PLC128403.

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